



BIN QASIM ASSOCIATION OF TRADE & INDUSTRY

4th Quarter 2011
FOURTH ISSUE

QUARTERLY

PROGRESS

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Assistant Editor: SALMAN SAEED

LETTER FROM THE EDITOR

During the year BQATI faced many challenges like severe energy crisis, deteriorating law and order situation, non availability of infrastructure. Despite all the factors, industrial sector proved to be the performing sectors. During the period FDI showed declining trend, however, local investment seen in few sectors. During the same period BQATI has also faced deteriorating law and order situation in the area; however significant improvement seen in the situation with increased Rangers patrolling on the National Highway and Bin Qasim Industrial Zone. Security cameras are also being installed at key locations; liaison with Pakistan Rangers has been maintained for setting up check post in Industrial Zone. Bin Qasim Industrial Zone attached to the Port area has the potential to grow and attract foreign / local investment due to its unique location being port industrial zone. BQATI hopes that industries in the area would invest more in future. There is also need for improvement in infrastructure and provision of utility services through one window operation. BQATI is trying to serve as the bridge between trade and industry and government functionaries.

FELICITATION :

Bin Qasim Association of Trade & Industry facilitated to Mian Muhammed Ahmed,



Patron In-chief & Founder President of BQATI on becoming a Member of Managing Committee of Karachi Chamber of Commerce & Industry, KCCI.

BQATI DELEGATION MEETING WITH PM

A delegation of Bin Qasim Association of Trade & Industry, BQATI along with its Patron In-chief & Founder President Mian Muhammed Ahmed, President Mr. Usman Ahmed, Vice President Mr. Abdul Rasheed Jan Muhammed and Mian Shakil Ashfaq met with the Prime Minister of Pakistan, Syed Yousuf Raza Gillani during the inauguration ceremony of Deep Sea Container Terminal at Karachi Port Trust, KPT.

BQATI highlighted the problems and issues of Bin Qasim Industrial zone, PM was apprised of BQATI concern about deteriorating law and order situation, poor infrastructure development, poor utility services, inflation, rising cost of production and other difficulties / challenges faced by the industries and its effects on businesses and industrial activities. It was pointed out that the investment is moving abroad due to law and order situation, poor infrastructure development and poor utility services.



Prime Minister Addressing

BQATI DELEGATION MEETING WITH COAS

A delegation of Bin Qasim Association of Trade & Industry, BQATI along with its Patron In-chief & Founder President Mian Muhammed Ahmed, President Mr. Usman Ahmed and Vice President Mr. Abdul Rasheed Jan Muhammed along with other notable business community called on the Chief of Army Staff, General Ashfaq Pervez Kayani and apprised him with their concern about deteriorating law and order situation of the Karachi which effects on businesses and industrial activities in Karachi. Corps Commanders Lieutenant General Muahmmad Zahir ul Islam also attended the meeting.



Chief of Army Staff Address in the meeting

Members of BQATI showed their concern over anticipating an early end to Karachi operation, they showed their concern that the city could once again fall into the law less-ness if powers given to Rangers were withdrawn. BQATI stressed over the need that the operation being conducted by Rangers must continue for a longer period of time. If there will be peace and stability business and economy will grow, if law and order situation does not improve, capital will fly to other countries.

BQATI DELEGATION MEETING WITH Mr. Rehman Malik, Federal Interior Minister.

Bin Qasim Association of Trade & Industry, BQATI delegation including its Patron In-chief & Founder President Mian Muhammed Ahmed, President Mr. Usman Ahmed, Vice President Mr. Abdul Rasheed Jan Muhammed and Chairman, BQATI Legal Committee Mian Shakil Ashfaq called on Mr. Rehman Malik, Federal Interior Minister on Saturday, October 08, 2011.

Federal Minister was apprised of BQATI concern about deteriorated law and order situation of Bin Qasim Industrial Zone. Federal Minister assured his full support to improve the law & order situation of the industrial zone. Delegation was informed that every possible step will be taken to restore the business activities in Karachi to promote friendly business and investment culture.



Mr. Rehman Malik briefing Media

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BQATI DELEGATION MEETING WITH DIG TRAFFIC

A delegation of Bin Qasim Association of Trade & Industry (BQATI), along with its Vice President Mr. Abdul Rasheed Jan Muhammed, Mr. Mohammed Ali Haider, Member Managing Committee BQATI, Mr. Iftikhar Ahmed, Member Managing Committee Mr. Naveed Shakoor Member BQATI and Col. ® Akhtar Abbas, Member BQATI called on the DIG Traffic Police Mr. Khurram Gulzar PSP and Mr. Tanvir Odho, SP Traffic Police Malir, Karachi was also present in the meeting.

BQATI members apprised DIG Traffic with their concern about traffic situation in the Bin Qasim Area, specially the traffic jams during morning and evening rush hours at Malir Halt, Quaidabad, Dawood Chowrangi and Razaqabad area. It was highlighted that the traffic situation is worst under the Quaidabad bridge way to Korangi. BQATI Members pointed out that there should be a proper manning with deployment of senior Police Officers in the Malir, Quaidabad, Dawood Chowrangi and Bin Qasim area. Also it was highlighted that the speed breaker way to Korangi should be built properly, improper speed breaker causes damaging vehicle damage and problems to commuters also.



BQATI DELEGATION MEETS WITH DIG TRAFFIC



GROUP PHOTO BQATI DELEGATION WITH D.I.G TRAFFIC

BQATI MEETING WITH SP TRAFFIC Mr. TANVIR ODHO

To discuss the Bin Qasim Industrial Zone Traffic issues a meeting with SP Traffic Malir, Mr. Tanvir Odho was held on Wednesday, September 28, 2011. BQATI highlighted the traffic issues of Bin Qasim Industrial Zone leading to crime in the zone, traffic irregularities, unavailability of traffic police during traffic jams. Committee informed that Traffic situation at Quaidabad under the bridge is very bad as there are 6-8 traffic police constable posted there, but no one is bothered to control the situation. Even here in traffic police department no one is bothered to have a proper place for traffic police constable to stand and control the traffic, there are too much traffic and congestion and it is very difficult to cross through Quaidabad. The same situation persist at Nihal Hospital and there is need of proper manning of traffic at these places.

Mr. Odho informed that during the month we have made 150,000 challan and received fine in this regard. Despite heavy fine problem still exist. Reason behind that fine charges are very nominal despite having too much challan traffic irregularities are not reduced. Matter was taken with Home Minister and Chief Minister. Helmet cost is Rs. 3,000/- but fine is Rs. 50/- therefore commuter do not bother to follow. SSP Traffic suggested that if any one find congestion inform immediately and they will try to control the situation.



Patron-in-Chief & President attends the Meeting



S.P Traffic Briefed Traffic Condition in Bin Qasim

BQATI MEETS WITH SEVP PTCL AT A DINNER

Bin Qasim Association of Trade & Industry (BQATI) delegation meet with SEVP PTCL Mr. Habib Qureshi and his team at a Dinner in a local hotel hosted by the BQATI in his honor.

Bin Qasim Association of Trade & Industry (BQATI) delegation led by its Patron in-chief & Founder President Mian Muhammed Ahmed, President, Mr. Usman Ahmed, Vice President, Mr. A. Rasheed Jan Mohammed, Chairman Legal & Finance Advisory Committee Mr. Shakil Ashfaq, Co-Chairman Law & Advisory Committee Mr. Farhan Zafar, Chairman Law & Order Committee Mr. Farhan Ansari, Member Managing Committee Mr. Mohammed Ali Haider, Mr. Iftikhar Ahmed, Mr. Salim Dada and Mr. Amin Dawood member of BQATI Managing Committee were present at the Dinner.

Mr. Usman Ahmed President BQATI & Mr. A. Rasheed Jan Mohammed, Vice President-BQATI, appreciated PTCL Management for taking lead and termed BQATI & PTCL as partners in progress for the growth of economy. He said that trade and industry are driving force of the economy and henceforth BQATI is committed to facilitate the trading and industrial concerns. BQATI President said the telecommunications sector playing a vital role in promotion of trade and industry.

Mr. Qureshi said that PTCL was under concluding phase to revamp the infrastructure on optic fiber particularly in the industrial zones. He elaborated that the PTCL had already minimized the subscribers' complaints and with the introduction of new services and new generation telephone exchanges, the complaints would definitely subside.



GroupPhoto BQATI & PTCL Executives



Patron-in-Chief Presenting Shield to SEVP PTCL

BQATI MEETING WITH CHAIRMAN PORT QASIM AUTHORITY.

BQATI meeting was held with Vice Admiral Muhammad Shafi (HD), Chairman Port Qasim Authority at his secretariat on Thursday, July 28, 2011 to discuss the increase in Annual Land Rate & Maintenance Charges, Water Charges, Sewerage Connection, Allocation of Land for proposed Security Command & Control Centre and Rangers Deployment in Port Qasim Area.



Mian Muhammad Ahmed & Usman Ahmed Meeting with Chairman PQA

ANNUAL LAND RENT & MAINTENANCE CHARGES (ALR & MC)

Chairman, PQA were apprised that without taking BQATI in confidence PQA raised ALR & MC charges by 550% and 100% respectively. BQATI delegation emphasized that Annual Land Rent & Maintenance Charges to be reviewed as per lease agreement which should not be more than 5%.

Chairman, PQA directed the concerned authority to review and sort out the matter on merit.

RANGERS DEPLOYMENT IN BIN QASIM INDUSTRIAL ZONE

Chairman PQA apprised that BQATI had a meeting with DG Rangers, who is willing to deploy Rangers personnel in Bin Qasim Industrial Zone. Delay in Sewerage connection approval and allocation of land for BQATI proposed Security Command & Control Centre was also discussed. Chairman, PQA appreciated the objectives & working of BQATI and assured full cooperation in this regard.



PQA Chairman chairing coordination meeting with BQATI

Corporate Social Responsibility

National Foods Ltd.

Relief goods were distributed to the people of Badin through our partner organization - the National Rural Support Programme (NRSP). We collected Rs.715,000 through the generosity of our employees from National Foods Ltd and Associated Textiles Consultants, our leadership team as well as our

business partners. Purchased from the donations, flood assistance was in the form of
- 15,500 sachets of Fruitily
- 3,600 1.5 liter bottles of drinking water
- 390 7-day ration packs consisting of essential food items including rice, flour, lentils, sugar, tea and ghee
A 9-day Free Medical Camp was set up by NRSP to treat flood victims through the medicine donated by

Ebrahim Qassim, member of the NFL Board of Directors. Furthermore, in collaboration with Mercy Relief Singapore, 28,800

Ready-to-Eat Chicken Biryani Meals were distributed by NRSP to affected families.



Free Camp for needy peoples



National Foods Ltd Literacy Program

BQATI MEETING WITH DIRECTOR SECURITY & TRANSPORT, DECEMBER 15, 2011

Committee was informed that two security check post near Bhains Colony entry points has been established manned by PQA round the clock. It was pointed out that at moment there is no electricity and water at Security check post, Director Security informed that we have raised the demand with ministry will take time to arrange these facilities, at moment BQATI should help in this regard including high beam 02 + 02 lights needed for night vigilance. It was committed that BQATI will look into the possibility to provide electricity and will arrange as early as possible. Director Security & Transport PQA made a request that the Food and Transport facility be provided to Security Guard manned at these check post. Committee was informed that security barrier will be installed near check post to prevent unwanted vehicles to move from bhains colony to inside PQA. BQATI appreciate the suggestion.

FLAT RATE - KWSB WATER TARIFF FOR BULK / INDUSTRIAL CONSUMER.

KWSB had increased water tariff on August 1, 2011 by 82 percent without realising the impact of such an exorbitant increase in water tariff in one go on the bulk consumers especially the industries. BQATI out rightly rejected the hike.

BQATI along with other six industrial trade association in joint/collaborative efforts raised the issues followed by series of meetings with MD KWSB, Home Minister, Governor of Sindh, Press Releases, meeting with PHMEA, KATI, KCCI and FPCC. BQATI had also sought the intervention of Governor Sindh to resolve the issue, who formed a committee comprising Chairman Sindh Board of Investment Mr. Zubair Motiwala, chairmen of all seven industrial associations, Managing Director KWSB Misbahuddin Farid and government officials. After several meetings, the committee decided to reduce water tariff from Rs 215 per 1000 gallons to Rs 145 per 1,000 gallons for industrial consumers only.

In a meeting at Governor House under the chairmanship of Sindh Governor Dr Ishratul Ebad Khan MD KWSB Misbahuddin Farid agreed the flat rate of tariff to the industrial consumers at Rs 145 per 1,000 gallons instead of Rs 215 per 1,000 gallons.

PQA BOARD MEMBERS

Vice Admiral Muhammad Shafi (R),
Chairman PQA

Senior Joint Secretary, Ministry of Ports
& Shipping, Member

Mr. Sher Muhammad Baloch, Member
MNA Karachi

Mr. Waqar Ahmed Malik, Member
CEO, ICI Pakistan Ltd.

Mr. Farooq Rahimtoola, Member
Chairman PSAA

Mr. Siraj Kassim Teli, Member
Director Pakistan Beverages.

Mr. Muhammad A. Rajpar, Member
MD General Shipping Agencies

CONTACT NUMBERS OF DIRECTOR GENERALS, PQA

DG (Operations)	99272151
DG (Technical)	99272175
DG (Finance)	99272160
DG (P&D)	99272155
DG (Admin)	99272153
DG (P&CW)	99272201
Director (Fin. Accounts)	99272160
Director (Ping & Dvlp.)	99272168
Director (Civil Maint.)	99272158
Director (Channel Dredging)	99272175
Director (Stores)	99272169
Director (Marine Ops.)	99272162
Director (M&E)	99272182
Director (Ops. Maint.)	99272159
Director (Internal Audit)	99272176
Director (HRM)	99272167
Director (IR&W)	99272157
Director (Sec. & Tpt)	99272163
Director (Cargo Ops)	99272166
Director (Mgmt Accts.)	99272173
Director (Ind. Mgmt.)	99272154
Director (Env. & Safety)	99272165
Chief Hydrographer	99272161
Manager (PSP)	99272181

IMPORTANT TELEPHONE Nos.

Bin Qasim Association of Trade & Industry	34730111
CPLC Malir	35018888-9
CPLC Governor House	136
Police Stn Bin Qasim	34750271
Police Stn Sukkun	35080988
Police	15 / 134
Bomb Disposal	99215662
Fire Brigade	916 /99215977
Edhi	115
Civil Hospital	99215960
Jinnah Hospital	99201300
N.I.C.V.D.	99201271-10
Abbasi Shaheed	36617943-49
Aga Khan	34930053-56
Liaquat National Fatimid	34939612-15
	37225284
Hussaini Blood Bank	37210423
Pakistan Railways	117
Flight Enquiry	114
PIA Reservation	34572371-79
City Distt: Govt.	99215125
K.E.S.C.	111 888 111
Electric Complain S.S.G.C.	118/9205100
	119
PTCL Enquiry	1217
PTCL Complain	1218
PTCL Help Line	106 / 1236
PTCL Hot Line	0800-44544
Mobilink	111 300 300
China Tel.	111 222 111
Warid Telecom	111 321 321
Ufone	111 333 333
Telenor	111 345 345
Awami Markaz	111 999 111
Chamber of Comm.	32415435-39
Daily Jang	111 444 777
Daily Dawn	111 333 444

PM assures traders of peace in Karachi
By our correspondent

KARACHI: Prime Minister Yousuf Raza Gilani has assured the business community that the government will maintain peace in Karachi at all costs and the powers given to Rangers in the city will remain with them till the law and order situation comes under complete control, a meeting participant said.

Talking to the current and former office-bearers of various trade bodies of the city on Friday, the prime minister said that the security agencies, especially Rangers, have almost overcome the law and order situation. And till the law and order situation is normalised completely in the city, the powers given to Rangers will remain with them.

Bin Qasim Association of Trade and Industry (BQATI) said in a statement that the prime minister was apprised of the association concerns about deteriorating law and order situation, poor infrastructure development, poor utility services, inflation, rise in the cost of production and other difficulties and challenges being faced by the industries and its effects on businesses and industrial activities.

It was pointed out that the investment is moving abroad due to poor law and order situation, poor infrastructure development and poor utility services.

Gilani assured BQATI members that every possible step will be taken to restore business activities in the city and to promote friendly business and investment culture, the statement added.

Kayani's meeting with Karachi business leaders
Rangers asked to protect trade, industries

By Amir Shafiq Khan
The performance of Rangers in Karachi has been a matter of concern for business leaders. In a meeting with the army chief, the business community expressed its concern over the deteriorating law and order situation in Karachi and requested the army to take necessary steps to restore Karachi's industrial and trading activities back to normalcy. He said...

Rangers
Continued from Page 1

generals that they were worried about the possibility of an early end to the Karachi operation. They feared the city could once again slide into lawlessness if power given to Rangers was withdrawn. The group said the operation being conducted by Rangers must continue for a longer period. If there is peace and stability, business and economy will grow. If the law and order situation does not improve, capital will move to other countries.

He said that democracy should flourish and for that Rangers could be further empowered to maintain law and order in the city. Some businessmen said the army should not be expected to live up to the expectation was how the businessmen thought was General Kayani's point of view.

BQATI concerned over increase in water rates

KARACHI: Bin Qasim Association of Trade and Industry (BQATI) has expressed reservations over disproportionate increase in water rates for industries and has called for withdrawal of the increase. Karachi Water and Sewerage Board (KW&SB) has increased water tariff by around 82 percent for industrial consumers resulting in huge gap between water tariff in Karachi and in other parts of the country, said a BQATI statement here on Saturday.

The meeting was attended by President BQATI Usman Ahmed and Patron-in-Chief of the Association, Mian Muhammad Ahmed, Chairman law and order committee Farhan Arisai, all managing committee members.

BUSINESS RECORDER

Tuesday 11 October 2011, 12 Ziqud 1432

BQATI team meets Malik

KARACHI: A delegation of Bin Qasim Association of Trade and Industry (BQATI) recently held a luncheon meeting with Federal Interior Minister Rehman Malik.

The BQATI team included its Patron In-chief and Founder President Mian Muhammad Ahmed, Vice President Abdul Rasheed Jan Muhammad and Chairman BQATI Law Committee Mian Shakil Ashfaq. The interior minister was apprised of BQATI concerns about deteriorating law and order situation in Bin Qasim Industrial Zone. The minister assured the delegation that every possible step would be taken to restore business activities in Karachi to promote investment culture.

Withdraw huge increase of 82pc in water tariff: BQATI's demand

By Staff Reporter
KARACHI: Oct 10: The Bin Qasim Association of Trade & Industry (BQATI), has appealed to Prime Minister Yousuf Raza Gilani, Governor Sindh, CM Sindh, Sindh Local Government Minister Agha Siraj Durrani to withdraw huge increase in water tariff by Karachi Water and Sewerage Board (KW&SB) and appeal for uniform tariff all over the country. This appeal came at an urgent meeting called by the BQATI President, Usman Ahmed and Patron-in-Chief Mian Muhammad Ahmed in which all managing committee members along with Chairman law and order committee...

Withdraw huge... Continued from back page

The industry has been shaken and great concern in the sudden, most unprecedented increase of 82 percent in water tariff for industrial consumers allowed to KW&SB by the provincial government, which is not at all justified and will definitely shoot by the rising cost of doing business. Under the present circumstances industrialists are being forced to close their industries. It was also informed that up to the end of 2007 the water tariff for industrial consumers was Rs 73; from July 2009, it was increased to Rs 100; in March, 2010, it was increased to Rs 109; and from September, 2010 it was increased in four steps by 63 percent, i.e., four times the rate of the last decade. The BQATI has expressed its deep disappointment over the discrimination by stating: "We do not understand why there is discrimination for industrial consumers... The water rate per thousand gallons has been increased to Rs 215, when rate for Karachi industries was Rs 110 as against Rs 53 in Punjab, and now this most unjustified and beyond reasonable increase... Mian Muhammad Ahmed & Usman Ahmed are the backbone of the economy where major foreign direct investment is being done."

FINANCIAL POST

BQATI delegation meets DIG traffic



Delegation members of Bin Qasim Association of Trade & Industry (BQATI) pose for a group photo with DIG Traffic Police Khurram Guizar PSP and Tanvir Odho, SP Traffic Police Mair after holding a meeting to discuss traffic situation.

By Staff Reporter
KARACHI: Oct 22: A delegation of Bin Qasim Association of Trade & Industry (BQATI) comprising its Vice President Abdul Rasheed Jan Muhammad, Mohammed Ali Haider, Member Managing Committee BQATI, Naveed Shakoor, Member Managing Committee BQATI, Hukhtar Ahmed, Member Managing Committee and Col. @ Akhtar Abbas, Member BQATI, met with DIG Traffic Police Khurram Guizar PSP and Tanvir Odho, SP Traffic Police Mair Karachi. During the meeting, BQATI members highlighted their concerns about traffic situation in the Bin Qasim Industrial Area, specifically morning traffic jams during morning and evening rush hours at Mair Halt, Quaidabad, Dawood Chowrang and Raaza...

RECORDER
Thursday 3 November 2011, 6 Zilhij 1432

BQATI concerned over persistent low gas pressure

KARACHI: Mian Muhammad Ahmed, Patron-in-chief, Usman Ahmed, President and Abdul Rasheed Jan, Vice President, Shakil Ashfaq, Chairman Law Committee along with Managing Committee of Bin Qasim Association of Trade and Industry (BQATI) expressed their concerns over persistent low gas pressure in Bin Qasim Industrial Zone. Usman Ahmed, President BQATI briefed that the Bin Qasim Industrial Zone getting gas pressure at low level is a problem started in May 2011 after the maintenance of Bhit Shah Field was announced. The frequency and scope has increased drastically in the past few weeks. Many of our members have lodged complaints in this regard, but to no avail. He said that the natural gas provided by the SGC is the backbone of economy where major source of energy for industries in the past we have not been able to respond positively and responsibly to access where around 50,000 SSC requires cut down in workforce are employed. At a consumption in view of large time when industrial production of the country, the situation, unfortunately, has worsened however. Decision on gas pressure is taken at a national level as well as foreign. The BQATI stressed over the need that the gas pressure be restored immediately in the larger interest of deteriorating local as well as national economy and measures be taken to ensure consistent supply to our industries. Bin Qasim Industrial Zone is a PR.